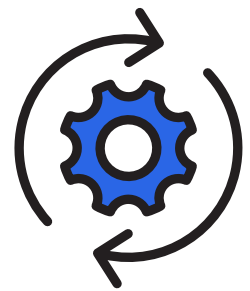


C1 Managed Services for Extreme Networks Solutions

Introducing C1's Managed Services for Extreme Networks solutions

Extreme and C1 have an integrated proactive observability and management tool suite that ensures real-time visibility to incidents and events for C1 Service Engineers to take action for rapid resolution. The combination of C1's 24x7 Managed Services NOCs, C1's expert Service Engineers, and the integrated tool suites provides a high degree of focus on customer infrastructure availability.

With C1 Managed Services for Extreme Networks Solutions, you can enjoy the following benefits:



Cost efficiency

C1 Managed Services provide predictable costs as they typically operate on a subscription model, allowing for expenditure to be an operational expense (OPEX) versus a capital expense (CAPEX). It also reduces IT cost burden as it reduces maintaining an in-house IT team. By outsourcing management to a service, organizations can avoid the expense associated with hiring, training, and retaining specialized IT staff.

Scalability

As organizations grow or adapt to changing business needs, their IT requirements evolve accordingly. Managed IT services offer scalability to accommodate fluctuations on demand. Managed Services can quickly deploy additional resources, adjust service levels, and implement new technologies to meet the evolving needs of their clients.

Refined business focus

Managing IT infrastructure can be complex and time consuming, diverting valuable resources and attention away from core business activities. By partnering with C1, organizations can focus on their primary objectives and strategic initiatives, leaving the technical aspects to experts who specialize in IT management. IT Infrastructure Management is Core to C1, with a 24x7 proactive support model.

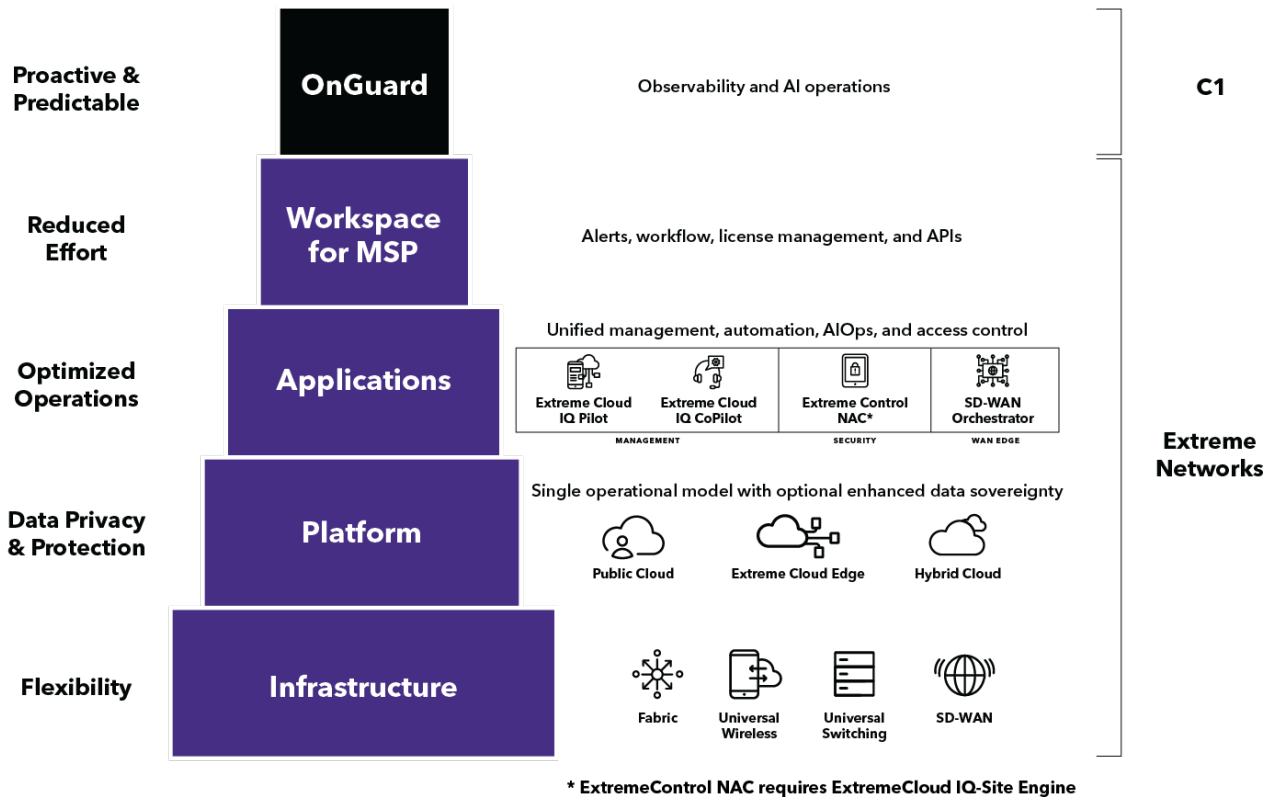
Proactive, predictive, and preventative management and support

C1 Managed Services provide a proactive monitoring element that far exceeds reactive support. It enables preventative maintenance that can detect, and now through next-gen technical advancements, predict issues before they impact production, significantly reducing downtime and increasing overall performance and reliability. This greatly increases the value gained on your technical investment.

These positive business outcomes highlight the strategic advantages that organizations can gain by partnering with C1 to deliver experienced and reliable managed services.



C1 provides significant value encompassing the above-mentioned business outcomes and more, further enhancing the value you receive from your Extreme solution investments. Our full stack solution, powered by OnGuard, reduces risk, simplifies operations, and creates value:



Solution components and entitlements

- You no longer have to purchase and maintain Extreme licensing
- You can reduce your IT burden:
 - Eliminate the struggle with network and security complexity
 - Skill gap for IT resources
 - Cost control
- Eliminate the need to self-manage your deployment - critical for organizations with limited IT resources
- C1 Infrastructure Managed Services (IMS) manage it all:
 - Licensing
 - Alerts & Fault Management
 - Workflows
 - Optimized Operations
 - Maintenance
- Proactively managed and monitored 24x7x365
- Tier 1 and 2 Engineers on staff
- Escalation Tier 3/Principal Engineers on staff
- Expertly proficient with 25+ Extreme certifications
- Advanced engineering support to Extreme

Choice and flexibility

Three tiers to choose from: Foundation, à la carte, and Premier



Foundation **Monitor and aid in resolution**

- OnGuard observability and AIOps platform
- Proactive monitoring
- 24x7x365 service desk
- Incident management
- Problem management
- Change management
- Performance and capacity management
- Reporting



à la carte **Administrative changes added**

- All Foundation entitlements
- Service request fulfillment (MAC)
- Release management
- Configuration management



Premier **Full infrastructure management**

- All Foundation entitlements
- All à la carte entitlements
- Service management and reporting

Maximize uptime, optimize performance, and reduce support costs

Further improve the ROI of your Extreme Networks solutions investments with C1 Managed Services.

- Ensure optimal performance and productivity for your Extreme platforms.
- Avoid service-affecting issues via proactive monitoring, software release management, capacity and configuration management, and problem management.
- Respond quickly to administrative and Move/Add/Change requests.
- Maintain control without dedicating limited staff resources to operational efforts.

Innovate your network through C1's partnership with Extreme Networks

C1 and Extreme Networks deliver enterprise infrastructure that works as hard as you do. Together, we empower connection, streamline processes, and create real-world impact.

Discover how Extreme's innovative solutions, paired with C1's collaborative expertise, can transform your business.

Visit our website to learn more: onec1.com/partners/extreme-networks



C1, the global technology solutions provider, transforms businesses by creating connected experiences that shape the future. With more than 6,000 customers, C1 empowers industries through secure, innovative technologies, collaborating with leading partners to deliver total lifecycle solutions. Learn more at onec1.com.